

Finsilva 

Sustainable and  
profitable forestry

# Finland's first forest and natural capital company

Finsilva plc is one of Europe's largest private and independent forest owners. We generate economic, social and ecological well-being by developing sustainable forestry and creating profitable business on renewable energy ecological compensations. We promote the sustainable harmonisation of natural, human, and economic interests.





## Pioneer in forestry

We want to be a well-known pioneer and opinion leader in the responsible and diverse utilisation of sustainable forest and natural capital. These four strategic focus areas help us in meeting our vision:

1. Going forward, we seek more goal-oriented and profitable growth in forestry.
2. We create new business from renewable energy and the environmental markets.
3. We strengthen our brand and awareness.
4. We raise responsibility and nature's diversity to the spotlight.



Finsilva is owned by Dasos Forest Funds and Metsärahoisto II Ky (Ilmarinen).





# Our business

Our way of doing business combines environmental values, responsibility, and market economy. We turn natural capital into business in a sustainable, profitable manner.

The core of our business is forestry, renewable energy, and real estate development.

Among others, our customers include forest companies seeking high-quality wood, wind and solar energy companies looking for construction sites and various companies and entrepreneurs that want to turn real estate development into additional profit.

## Forestry

We produce high-quality, certified wood raw material that provides diverse processing options and that remain in high demand also in the future. We continuously develop new methods for sustainable and profitable forestry. We are pioneers in our industry by promoting the diversity of forests and developing climate and carbon compensations, for example.

## Renewable energy

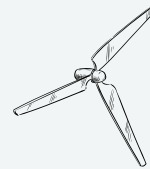
We conclude concessions contracts and provide cost-efficient operational platforms for even the largest solar and wind parks. We also provide diverse options for compensating for the loss of biodiversity due to building power plants on our land. When needed, we include other forest owners in our renewable energy projects.

## Real estate development

We actively participate in real estate development, guardianship and contract management. We seek and develop new forms of forest and land use that are based on the changing needs of mankind and society at large. We engage in responsible business that supports local vitality. The most important forms of real estate development include the sales of shore plots, supplementary land, and soil material areas.



We annually invest **5.5 to 6 million Euros** in forest management, which is **2-3 times** the number of average investments in private forests per forest area unit.



Our goal is to enable **1,600MW** renewable energy capacity by 2035.



# Financials

Stable finances and long-term partnerships, together with our professional and cost-efficient organization, provide a solid basis for target-oriented and profitable growth.

M€	2018	2019	2020	2021	2022
Turnover	24.9	25.0	26.7	25.8	27.3
Other incomes	3.4	2.6	3.9	2.1	0.9
EBIT	21.9	20.9	23.8	20.5	21.4
Net profit	14.3	14.2	16.4	13.5	14.6
ROI %	10.7	10.2	11.5	9.9	10.4

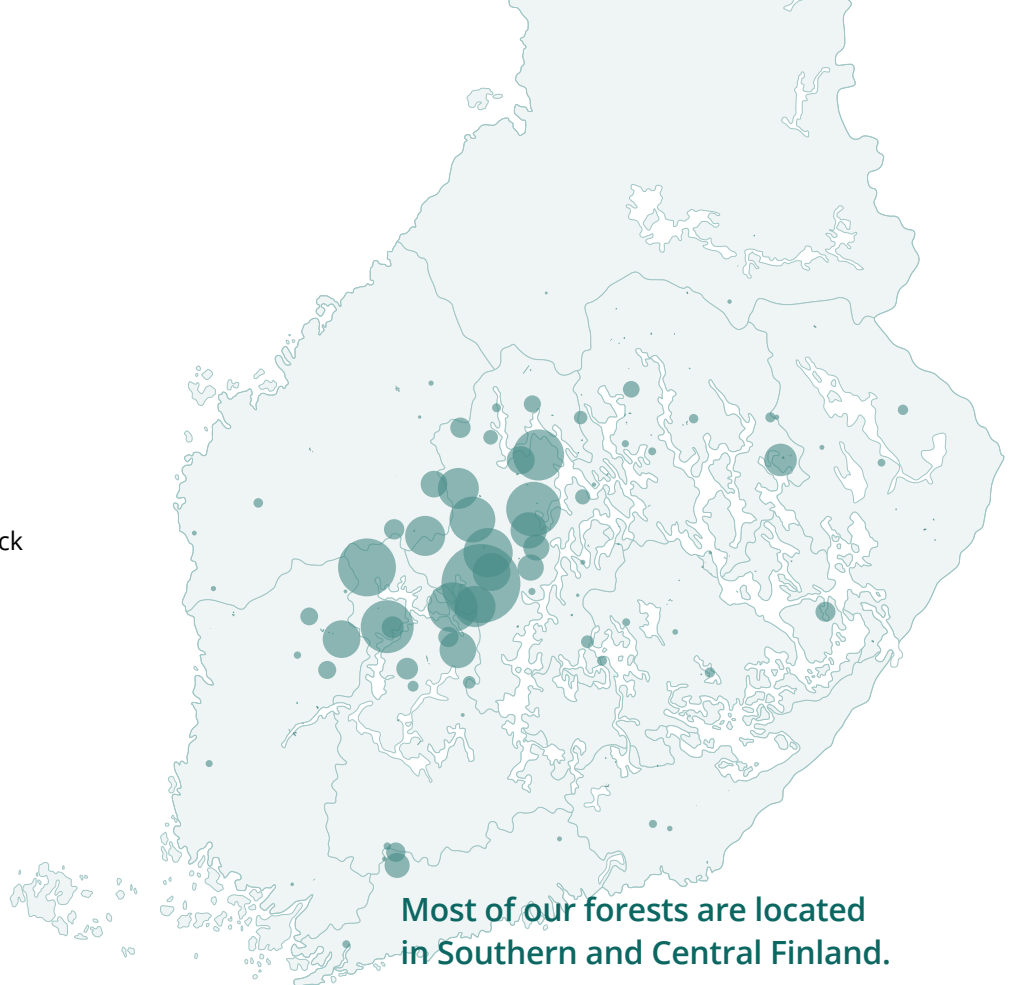
## Fourth-largest forest owner in Finland

Forest area, approximately  
**130,000 ha**

Average annual felling plan  
**600 000 – 650 000 m<sup>3</sup>**

Total amount of growing stock  
**15,2 million m<sup>3</sup>**

Annual growth  
**720 000 m<sup>3</sup>**



**Most of our forests are located  
in Southern and Central Finland.**

# Responsibility

Our goal is nature positive forestry by 2030. This means that the benefits for nature surpass any damage to nature. We will meet our goal by protecting and restoring valuable habitats, by looking after the diversity of commercial forests, by utilizing ecological compensation in land use projects and by considering forest capital in our accounting.

According to our forest management strategy and forest treatment forecasts, the carbon sinks and storages for our trees and forest lands will grow during the next 50 years.

Read more about responsibility at Finsilva:

<https://www.finsilva.fi/in-english/>



**A total of 35 METSO and HELMI nature preservation sites** are located on our lands.



**At least 5%** of our forests are not used for commercial forestry.



Finsilva's forests have been awarded the PEFC & FSC® certificates for the responsibility and sustainability of forest management.



FSC-C139460



PEFC/02-21-18/4



# Leading forestry into the future

As a major industry operator in forestry, we are actively developing the overall business and the markets. With our own research and development work, we add to the common information and knowledge pool for forestry while strengthening our own position.

Today, we create new business by being part of defining the compensation markets and developing the commercial potential of hunting and recreational use of forests and water areas.

We engage in research and development work in close cooperation with our partner Metsä Group as well as universities, research institutions, vendors of various technical solutions and growth companies.





For example, we have participated in the following research and development projects:

- **B4est, 2020–2022**  
*Responsible party: Natural Resources Institute Finland*
- **Forest management regimes of mixed forest (SEKAVA), 2021–2023**  
*Responsible party: Natural Resources Institute Finland*
- **Forest-Human-Machine Interplay – Building Resilience, Redefining Value Networks and Enabling Meaningful Experiences (UNITE), 2020–2023**  
*Responsible party: University of Eastern Finland*
- **Tekopöly: Benefits of artificial high stumps for pollinators and diversity, 2021–2022**  
*Responsible party: University of Helsinki*
- **Natural targeted timber cuts, 2022–2024**  
*Responsible party: University of Helsinki*



# Ask us anything about forests

**Juha Hakkarainen**, Managing Director

tel. +358 (0)400 870 867

juha.hakkarainen@finsilva.fi

**Olli Haltia**, Chairman of the Board

tel. +358 (0)40 901 0338

olli.haltia@dasos.fi

**Finsilva plc**

Business ID: 1943058-8

info@finsilva.fi | tel. +358 (0)10 465 9099

P.O. BOX 314

33101 Tampere, Finland

[www.finsilva.fi](http://www.finsilva.fi)

